

Message Text

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71

ACTION ARA-10

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /018 W

----- 105365

R 201600Z FEB 74

FM AMCONSUL GUAYAQUIL

TO /USDOC WASHDC

INFO SECSTATE WASHDC 3088

INFO AMEMBASSY QUITO

UNCLAS GUAYAQUIL 177

E.O. 11652: NA

TAGS: BEXP, EC

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: A) A-7974 SEPTEMBER 20, 1973; B) STATE 17841

1. 331/02/P0028

2. 021974

3. T. ZETTLER

4. 331 ECUADOR

5. Y-- FISHING AND FISH CANNING PLANT

6A. REPLY BY CABLE TO--

6B. RAUL BALDA-CUCALON, MANAGER

6C. PROTEICA- PROTEINAS DEL MAR C.A.

P.O. BOX 8337

GUAYAQUIL, ECUADOR

7. CABLE PROTEICA; TELEX 3164 BALTAR ED; PHONE: 3-07600

8. --

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9. 101

9A. ONE-TIME DIRECT SALE TO END-USER

10. DESCRIPTION

2821400-0010. FORTY, 55-GALLON DRUMS, COMPONENT "A", RIGID POLYESTHER URETHANE FOAM. ESTIMATED FOB VALUE 9,400 DOLLARS.
2821400-0010. FORTY, 55-GALLON DRUMS, COMPONENT "B", RIGID POLYESTHER URETHANE FOAM. ESTIMATED FOB VALUE 9,400 DOLLARS.
QUOTE BY CABLE CIF GUAYAQUIL AGAINST L/C. PRODUCT IS URGENTLY NEEDED TO COMPLETE INSULATION WORK OF PROTEICAS'S 700-TON COLD STORAGE ROOM. PROTEICA HAD ORDERED MATERIAL FROM POLYMER CHEMICALS DIV., UPJOHN CO., P.O. BOX 658, LA PORTE, TEXAS 77571 WHICH MARKETS IT UNDER NAME OF "ISONATE CPR 323" AND ACCEPTED ORDER THROUGH PROFORMA INVOICE OF DECEMBER 4, 1973; BUT IN COMMUNICATION OF FEBRUARY 8 STTES CANNOT SHIP NOW NOR IN FORESEEABLE FUTURE. DELAY IN RECEIVING MATERIAL WILL HARM PROTEICA CONSIDERABLY. IN VIEW OF CIRCUMSTANCES AND POSSIBLE ADVERSE EFFECT ON PROMOTION OF FISHING/FISH CATALOG EXHIBITION (REF B), POST WILL APPRECIATE URGENT DISSEMINATION OF THIS TOP AMONG OTHER POSSIBLE SUPPLIERS WHO ARE TO COMMUNICATE WITH PROTEICA BY CABLE OR TELEX.

PROTEICA NEWLY-FORMED ENTERPRISE WITH AN INVESTMENT OF OVER ONE MILLION DOLLARS. OWNERS REPUTABLE BUSINESSMEN OPERATING OTHER FIRST-CLASS ENTERPRISES.
DEWITT

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Message Attributes

Automatic Decaptioning: X
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Draft Date: 20 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Film Number: n/a
From: GUAYAQUIL
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